You will pay fees and costs whether you make or lose money on your investments. Fees and costs will reduce any amount of money you make on your investments over time. Please make sure you understand what fees and costs you are paying.

For additional information on our fees, please refer to our Form ADV Part 2A at Item 5.

### Conversation Starter. Ask your financial professional:

Help me understand how these fees and costs might affect my investments. If I give you \$10,000 to invest, how much will go
to fees and costs, and how much will be invested for me?

# What are your legal obligations to me when acting as my investment adviser? How else does your firm make money and what conflicts of interest do you have?

When we act as your investment adviser, we have to act in your best interest and not put our interest ahead of yours. At the same time, the way we make money creates some conflicts with your interests. You should understand and ask us about these conflicts because they can affect the investment advice we provide you. Here are some examples to help you understand what this means:

All investment advisers face conflicts of interest which are inherent in the business. Our primary source of compensation is through asset-based fees. Therefore, we are incentivized to acquire new clients and to increase assets under management. Our fees for active portfolio management services are generally higher than our fees for investment management services. Therefore, we have an incentive to recommend them to you. Other conflicts of interest result from other business activities we engage in and relationships we have with business partners and third parties, or affiliations we have established with other financial institutions.

## Conversation Starter. Ask your financial professional:

• How might your conflicts of interest affect me, and how will you address them?

For additional information on our conflicts of interest, please refer to our Form ADV Part 2A at Item 10, 11, and 14.

## How do your financial professionals make money?

Our financial professionals receive salary-based compensation and bonuses based on overall firm revenue. Therefore, our financial professionals have an incentive to encourage you to increase the assets in your account in order to increase the firm's revenue from advisory fees.

### **Item 4. Disciplinary History**

# Do you or your financial professionals have legal or disciplinary history?

No. Visit <u>Investor.gov/CRS</u> for a free and simple search tool to research us and our financial professionals.

#### Conversation Starter. Ask your financial professional:

As a financial professional, do you have any disciplinary history? For what type of conduct?

### **Item 5. Additional Information**

You can get our Client Relationship Summary, our Brochure, and further information about our investment-advisory services by calling 312-463-1301 or by visiting our website at greenrockresearch.com.

#### Conversation Starters. Ask your financial professional:

- Who is my primary contact person?
- Is he or she a representative of an investment adviser or a broker-dealer?
- Who can I talk to if I have concerns about how this person is treating me?